

*“CESA is not only the voice of the consulting engineers in SA, but also its ears and eyes. Members are continuously informed of the latest topical industry matters, issues and trends, nationally and internationally. The CESA radar screen covers 360 degrees!”*

*“Being a member of CESA gives one a small voice in influencing the future environment of our business. Involvement in the activities of CESA allows one a louder voice to make a difference.”*

#### 7. Young Professionals Forum (YPF)

- The CESA YPF consists of Young Professionals from within member firms that are passionate about the engineering industry and are interested in ensuring the sustainability, growth and promotion of the profession.
- The YPF has a primary aim, the promotion, mentoring and assistance of young engineers to achieve professional registration and positions of leadership within CESA.
- Membership of the National YPF is voluntary and is open to both engineering graduates and professionals under the age of 35 who are employed by CESA Member firms.
- CESA promotes the importance of effective mentoring using recognised frameworks such as those developed by ECSA.

#### 8. Quality Management Systems

- Member firms are required to have a recognised Quality Management System in place as a condition of membership.
- CESA gives members support in attaining this objective through the provision of recognised training and guidelines.

#### 9. School of Consulting Engineering (SCE)

- The CESA School of Consulting Engineering offers cutting edge, change driven training courses, seminars and workshops that will address the ongoing challenges in the industry for consultants, their clients and

others in the built environment to enhance business, professional and entrepreneurial skills

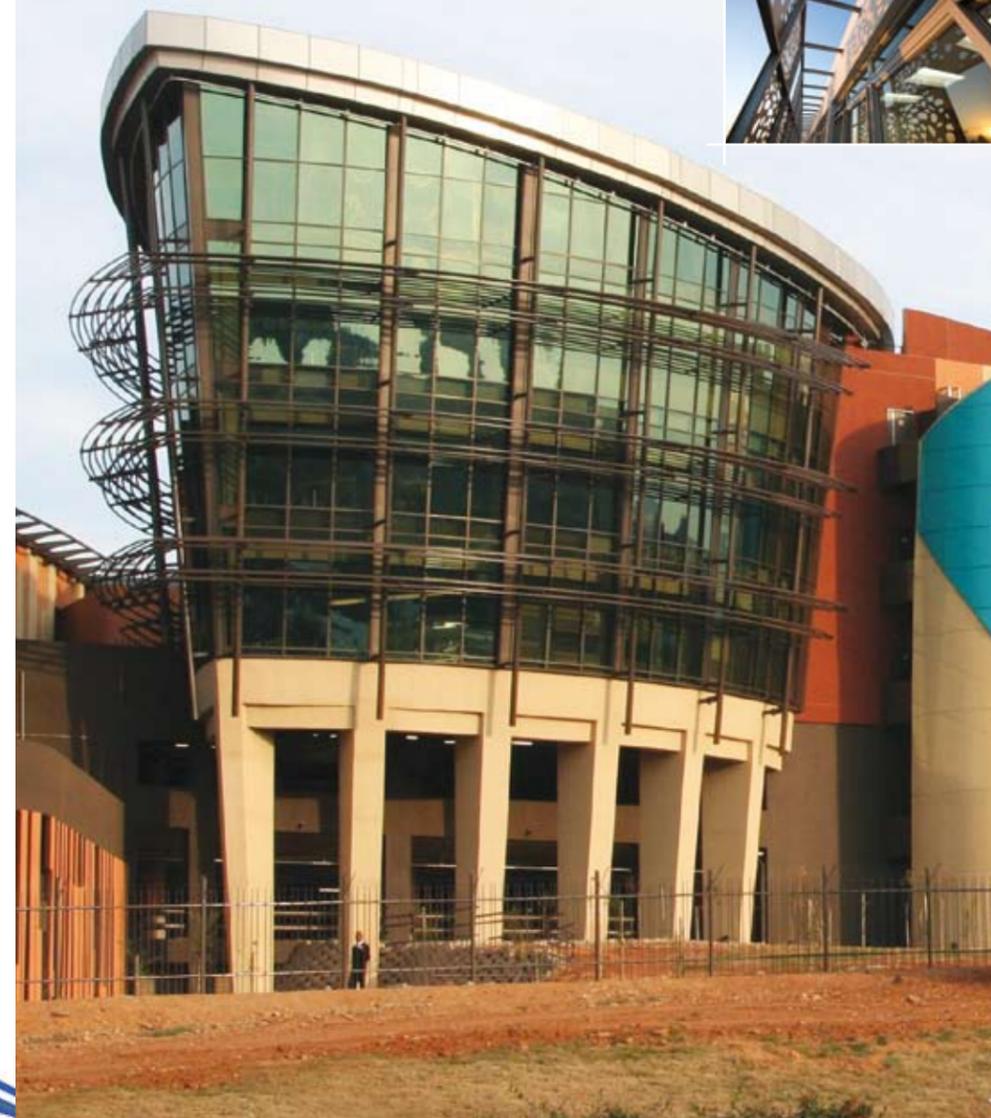
- These courses are CPD accredited enabling engineers to stay abreast of developments and retain their professional registration.

#### 10. International Business Development

- CESA has identified opportunities and requirements for firms to export their services internationally via the Built Environment Professionals Export Council (BEPEC).
- BEPEC provides strategic advantages in marketing and accessing projects in Africa and internationally.
- BEPEC's strategic partners include: CESA; ASAQS (Association of South African Quantity Surveyors) and SAIA (South African Institute of Architects), the ACPM (Association of Construction Project Managers) and SBTACO (South African Black Technical and Allied Careers Organisation), SAFCEC (South African Federation for Civil Engineering Contractors), MBSA (Master Builders South Africa), SAPOA (South African Property Owners Association).



Consulting Engineers South Africa



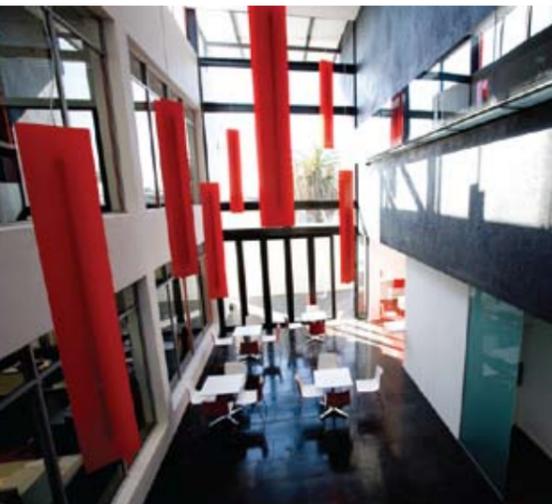
**The Voice  
of Consulting  
Engineering**

*Benefits of  
Membership*

Consulting Engineers South Africa (CESA)

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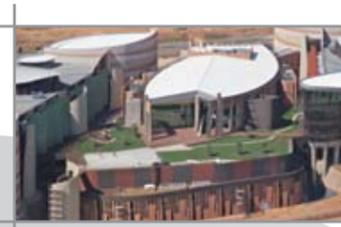


## Who is CESA?

- Consulting Engineers South Africa represents the consulting engineering industry and related professionals.
- CESA currently has in excess of 450 member firms that collectively employ approximately 18000 staff and generate some R15 billion in fee income annually.
- CESA is a proud member of FIDIC (International Federation of Consulting Engineers).
- CESA is a member of GAMA (The Group of African Member Associations of FIDIC).
- CESA is ISO 9001:2000 certified

## Our Vision

*To be the organisation of choice representing the business needs of Consulting Engineering enterprises and their clients.*



## CESA's Mission

- **To raise the profile and expand the influence of Consulting Engineers while improving the quality of life of all South Africans.**
- **To assist our members in serving their clients with professionalism, integrity and independence of judgement.**
- **Promote the business interests of member firms.**
- **To be the voice of the consulting engineering industry.**
- **To be a centre of excellence.**

## BENEFITS OF MEMBERSHIP

### 1. Advocacy

- Industry challenges are tackled through collective advocacy at the local, provincial, national and international levels of government.
- CESA assists its members in negotiating contract conditions; resolving contractual disputes; interpreting conditions of contract, rules and regulations and also liaising with government and other industry bodies on contractual and legislative issues.
- Promoting best practice procurement methodologies focusing on the value and quality of the service rendered.

### 2. Networking & Knowledge Sharing

- CESA stages a number of local and international events throughout the year where significant networking and learning opportunities are always prevalent, not only for member firms, but also client related organisations and CESA's Partners.
- These events include regional visits, meetings, international trade missions and conferences (a calendar of events hosted by CESA can be found on the website: [www.cesa.co.za](http://www.cesa.co.za))
- CESA distributes a fortnightly newsletter with latest news flashes regarding events/developments within the consulting engineering and related sectors.
- CESA publishes an informative quarterly magazine focusing on its activities and initiatives in the market place.

### 3. Business Support

- CESA, as the radar of business opportunity, gives business support to members through:
  - the identification of business opportunities locally and internationally;
  - the identification of best practice methodologies and guidelines;
  - a restricted medical scheme through BEPMEDS;
  - the provision of access to PI Insurance (at very competitive premiums);
  - Advisory Notes on various industry related topics and
  - the provision of best practice contract documentation, guidelines, policies and procedures.

- The provision of Case Studies relating to insurance claims.
- Legal Risk Management services are provided at no cost to members through its designated insurer

### 5. Market Intelligence

- CESA regularly provides its members with current Industry information and market surveys focusing on local, regional and international perspectives.
- CESA conducts bi-annual economic analysis of market conditions with its Biannual Economic and Capacity Survey which provides management information to member firms with competitive insights.

### 4. Contractual Affairs

- CESA supports its members in contractual matters and procurement legislation.
- CESA ensures that member firms remain informed about legislative changes through liaison with government and related industry bodies.
- CESA is an important participant and contributor in regard to the Construction Industry Development Board (CIDB) and the Engineering Council of South Africa (ECSA).

### 6. Public Sector Support

- CESA is committed to helping client entities achieve effective service delivery.
- Capacity building programmes are provided to assist public sector entities in acquiring the status of "informed client".
- CESA has created a special purpose vehicle, the Project Development and Facilitation Alliance (PDFFA) to achieve this end.

## BENEFITS TO CLIENTS FOR USING A MEMBER FIRM:

- Clients have the assurance that members are exposed to international best practice through our relationship with FIDIC.
- Clients have the assurance that CESA members contribute and participate in efforts to adhere to BBBEE.
- International Clients have the benefit of employing members (through BEPEC) that are export ready.
- Quality value-added innovative solutions
- Members are required to adhere to a Code of Conduct with defaulting members being subjected to a formal disciplinary process.
- Members are required to have a minimum level of Professional Indemnity Insurance.
- Members are required to have and maintain a formal Quality Management System conforming to international standards.

