

Presentation to the CESA Indaba

TRANSFORMATION
09 MARCH 2023

SANRAL



BUILDING SOUTH AFRICA
THROUGH BETTER ROADS

Consultant Tender Awards - 1

Analysis of Civil Engineering tender awards for the financial year 21/22:

- Total tenders awarded – 226
- Total awards to BBBEE contributor level 1 entities – 195
- Total awards to BBBEE contributor level 2 entities – 1
- Total awards to > 51% black owned entities – 173
- Total awards to 100% black owned entities – 78 (included in the 173 above)
- Total awards to > 30% black women owned entities (included in the 173 above)

Consultant Tender Awards - 2

Analysis of Civil Engineering tender awards for the period 1 April 2022 to 28 February 2023 (11 months of 22/23 financial year)

- Total tenders awarded – 101
- Total tenders awarded to BBBEE contributor level 1 entities – 57
- Total tenders awarded to BBBEE contributor level 2 entities – 4
- Total awards to > 51% black owned entities – 53
- Total awards to 100% black owned entities – 36 (included in the 53 above)
- Total awards to > 30% black women owned entities (included in the 53 above)

Consultant Tender Awards - 3

- The statistics above show a positive trend towards a willingness to Transform the consulting industry.
- However, the teams that are conducting the designs that interact and work with the SANRAL colleagues do not mirror the statistics. These teams are still heavily comprise of white males with a small number of women and black people.
- The situation is even more pronounced when it comes to the teams that are on the construction sites doing the construction monitoring , leading to doubts expressed within SANRAL.
- The comments are that on paper there in transformation however what we see is not reinforcing the statistics.
- Which do we believe? Is the Construction Charter easy to manipulate to achieve good BEE levels while the reality is not so?

Consultant tender Awards -4

- This begs the question – Is the industry on a true path of transformation or not?
- Is there some sort of sophisticated fronting in place?
- A disclaimer – these statistics are not only for CESA members but of all the consultants that have been awarded work by SANRAL in the last 23 months or so?
- We find that there is no combined effort by the industry to collectively work together to transform the industry , such as for example the audit and accounting industry.

Conclusion - 1

- ❖ I believe that you as members of this industry need to reflect on your efforts to date and honestly examine your actions to decide was this the best we could do to transform? Quoting Shakespeare (loosely) – “the fault lies in us and not in the stars”
- ❖ We believe that more can be done , especially if the efforts can be combined rather than individually , perhaps co-ordinated by CESA and others.
- ❖ The industry is under capacitated and the upturn of work is the wave that can be ridden to grow the industry to reflect the demographics of the country as close as is possible.
- ❖ The ball is in your court , transform willingly so that you control the narrative or else more harsh and stringent measures will be imposed by the state.
- ❖ Time is running out and so is the patience of the black population.



THANK YOU FOR YOUR ATTENTION