



COEGA DEVELOPMENT CORPORATION

Presentation to CESA

13 JUNE 2023



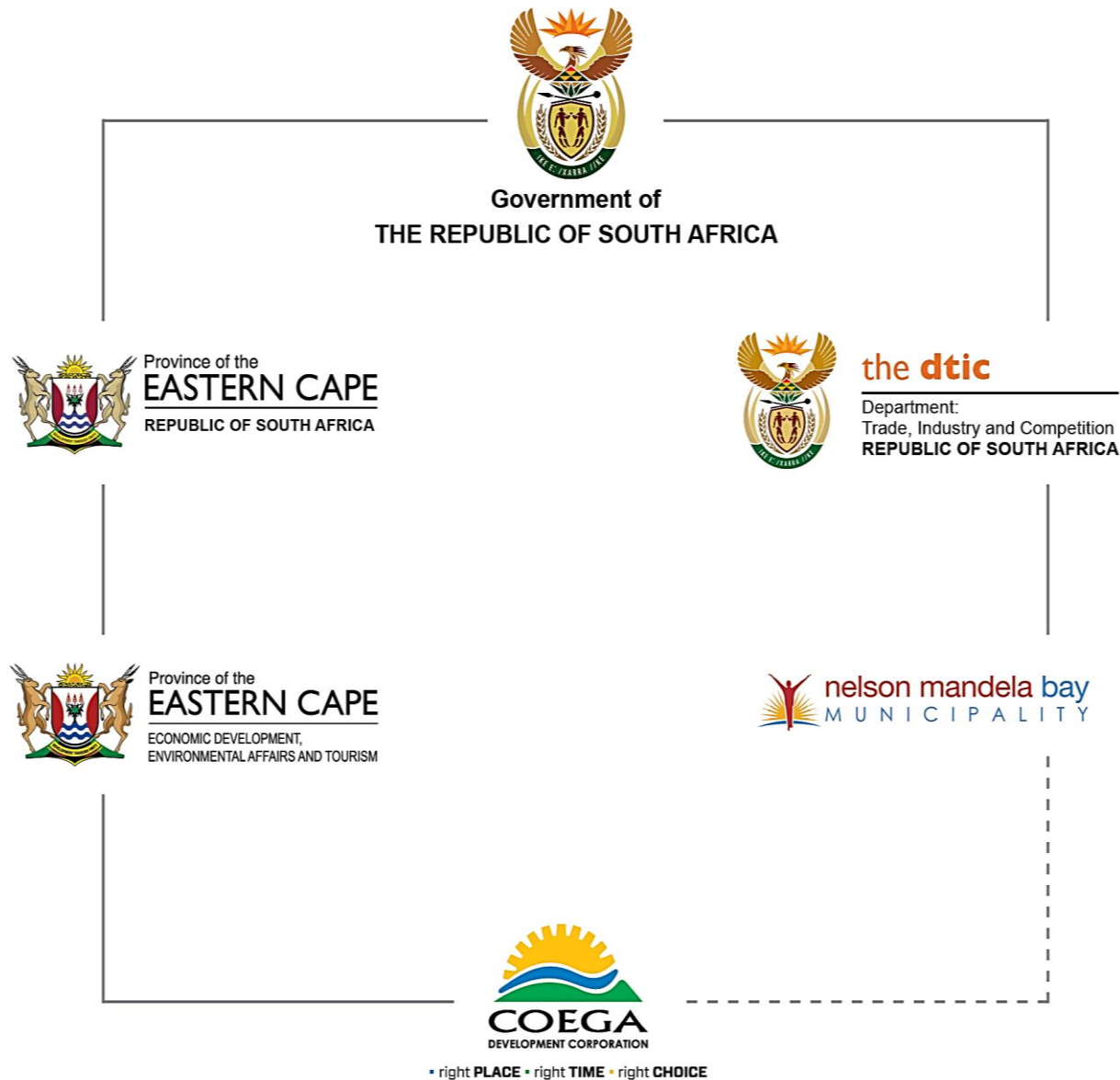
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Coega Overview



Ownership and Control



- The Coega Development Corporation (CDC) was established in 1999.
- CDC is the Operator of the Coega SEZ and Nelson Mandela Bay Logistics Park (NMBLP).
- The CDC's vision is to be the leading catalyst for championing of socio-economic development.
- This will be achieved through ensuring investments in the Coega SEZ & NMBLP, and leverage on the CDC's 23 years experience, and capacity to assist Government to execute critical projects.

COEGA DEVELOPMENT CORPORATION

VISION • MISSION • VALUES

VISION

To be the leading catalyst for championing of socio-economic development.

MISSION

To provide competitive investment locations, facilitate holistic infrastructure and value-adding commercial business solutions.

VALUES

Integrity

Honesty, reliability – trust

Innovation

Needs-based service innovation, continuous improvement

Partnership

Teamwork, building long term relationships with clients and stakeholders

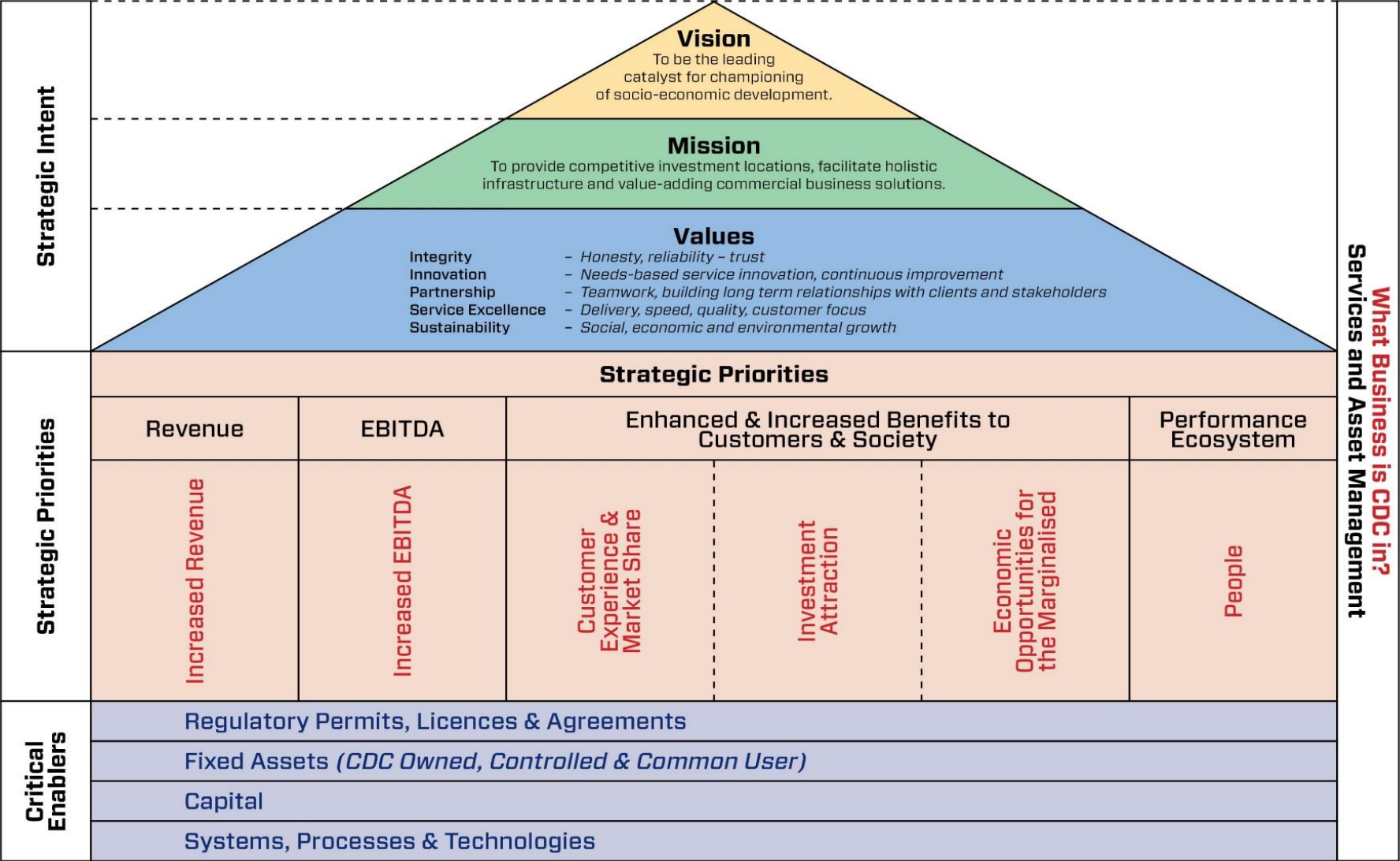
Service Excellence

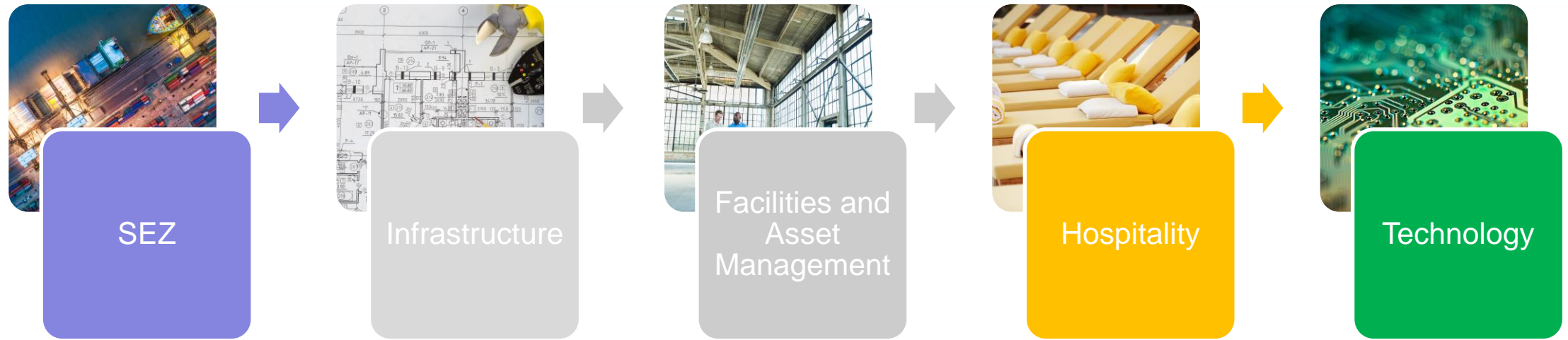
Delivery, speed, quality, customer focus

Sustainability

Social, economic and environmental growth

CDC’s STRATEGIC CANVAS 2024/25





Capabilities

Investment
Attraction

Infrastructure
Development

Skills
Development

SMME
Development

Social
Facilitation

Recruitment

Project
Preparation

Industrialisation
(Energy, Health
and Education)

Products and Services: SEZ & Non- SEZ



ISO Certified to Enable Delivery

Coega retained the following certification:

- **ISO 9 001: 2015**
Quality Management
- **ISO 14 001: 2015**
Environmental Management
- **ISO 45 001: 2018**
Occupation Health & Safety
- **ISO 20000-1:2018**
IT Service Management System
- **ISO 27001:2013**
Information Security Management System



Awards of Excellence 2014 - 2023

| | |
|---|----------------------|
| Premier's Special Award and Premier's Discretionary Award | 2023 |
| African Power & Energy Elites | 2022 |
| Global Awards | 2021 & '20 |
| Game Changers Awards | 2020 |
| Investor of the Year Award | 2019 |
| Top Employer in SA: Public Sector | 2019, '16, '15 & '14 |
| Top Performing Public Service | 2018, '16 & '14 |
| Top Women Awards: Top Gender Empowered Company - Public Service | 2018 |
| Best Provider of Service to Exporters | 2018, '17 & '14 |
| Best International Trade Marketing Specialist in Africa | 2017 |
| Job Creation | 2016 |
| 2030 Vision | 2016 |
| Legends of Empowerment & Transformation | 2016 |



Coega SEZ



Clustering for Synergy



Coega Performance: (Audited Results – 2022FY)

TOP HIGHLIGHTS FOR 2021/22 FY



**INVESTMENT
DESTINATION
OF CHOICE**
13 New investors with a
combined investment value of
R557.7 million

55 OPERATIONAL
INVESTORS

To-date, the CDC has recorded
a staggering fifty-five operational
investors with a combined
investment value of

R10.38 billion



REVENUE GENERATED
R628.1 million
which includes both the SEZ
and non-SEZ programmes

JOB CREATION HUB

The CDC secured 9 540 additional
construction jobs, reaching
9 659 operational jobs and has
also trained over 3 296 people

9 659 OPERATIONAL
JOBS



SMME PROCUREMENT
SMME procurement spend of
35.32%

3 296 PEOPLE
TRAINED



2022/23FY Results:
Expected in August
2023

Unaudited:
Number of signed
investors = 9

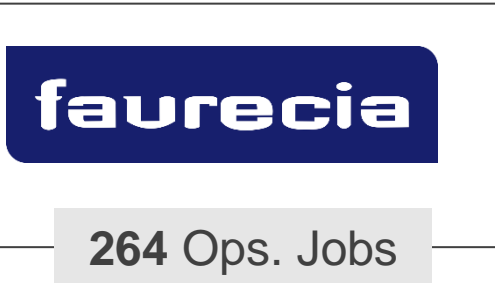
Investment Value
Pledged:
R1,224bn

58 Operational
Investors to-date

Investors and Countries of Origin – 58 Investors (31 March 2023)

| | | | | | | | |
|---|--|---|--|---|--|---|--|
|  FAW  |  BOSUN  |  Digistics DIGITAL LOGISTICS  |  DC Dynamics  |  PE COLD STORAGE (PTY) LTD  |  Sanitech  |  HIMOINSA  |  AFROX A Member of The Linde Group  |
|  AGNI STEELS SA PROPRIETARY LIMITED  |  Logistics  |  ISUZU  |  Dairy Group  |  APM TERMINALS  |  CM CORRO MASTER  |  NATIONAL SHIP CHANDLERS SOUTH AFRICA  |  Cerebos PROCESSING  |
|  CEDISA REAKING POWER  |  REHAU Unlimited Polymer Solutions  |  Discovery  |  famous brands LIMITED  |  faurecia  |  Dairy Group COEGA CONCENTRATE  |  CEM  |  CFR ZAC  |
|  LACTALIS SOUTH AFRICA  |  cemza ENGINEERED CEMENT  |  ANTOLIN  |  BENTELER Automotive  |  MTCB  |  Cerebos WAREHOUSE 1  |  MILORISO CONCRETE  |  THE COURIER GUY  |
|  AIR PRODUCTS  |  HELLA  |  Dairy Group COEGA CHEESE  |  Cerebos WAREHOUSE 2  |  vector  |  itpsa Industrial Technica Pretoria, S.A.  |  BAIC  |  SCHNELLECKE  |
|  QPlus  |  Cochrane South Africa  |  DHL  |  Dairy Group MULTI-USER FACILITY  |  MSC PROPERTY  |  WEIDPLAS  |  APLI  |  ChemChamp Africa  |
|  APLI COEGA PACKING  |  Dairy Group WAREHOUSE  |  COEGA BICOMASS CENTRE  |  V.S.L Manufacturing  |  avianto ENERGY  |  STARTEK  |  Aggur Sand  |  CSIR  |
|  ∞LOOP MATERIAL CIRCULARITY SPECIALISTS  |  HEALTHCANN  | | | | | | |

NMBLP – 10 Operational Investors



Coega Implementing Agent

Trusted Infrastructure Implementing Agent of Choice

Coega 24 years experience “empowers growth and sustainable development” in SA, creating jobs through infrastructure development & facilities maintenance, turning ordinary individuals and communities’ dreams into a reality, connecting them to the future, and improving the quality of life for all.



Informed by the National Development Plan Vision 2030, the Economic Reconstruction and Recovery Plan, and the National Infrastructure Plan 2050 - our projects ensure sustainable livelihoods through job creation, small business development, and other socioeconomic development interventions.

Implementing Agency Services



Cecilia Makiwane Hospital - R1.5bn



Anton Lembede MST Academy - R518m



Tshwane Automotive SEZ – R4.5bn

- **Infrastructure Development:**
 - Project planning and development
 - Expedited delivery processes
 - Clientele:
 - Govt Depts (National, Provincial, Local) & SoCs;
 - Typical Projects:
 - Cecilia Makiwane Hospital – R1.5 billion
 - Tshwane Automotive SEZ – R4.5 billion
- **Project Preparation & Packaging:**
 - Identification of economic and social projects.
 - Expertise in Business Case Development & Funding
 - Typical Projects:
 - Port St Johns Revitalisation & Smart Town Development

Some of Coega Clients



the dtic

Department:
Trade, Industry and Competition
REPUBLIC OF SOUTH AFRICA



public works

Department:
Public Works
REPUBLIC OF SOUTH AFRICA



basic education

Department:
Basic Education
REPUBLIC OF SOUTH AFRICA



social development

Department:
Social Development
REPUBLIC OF SOUTH AFRICA



health

Department:
Health
REPUBLIC OF SOUTH AFRICA



Province of the
EASTERN CAPE

ECONOMIC DEVELOPMENT,
ENVIRONMENTAL AFFAIRS & TOURISM



Province of the
EASTERN CAPE

EDUCATION



Province of the
EASTERN CAPE

HEALTH



Province of the
EASTERN CAPE

PUBLIC WORKS & INFRASTRUCTURE



Province of the
EASTERN CAPE

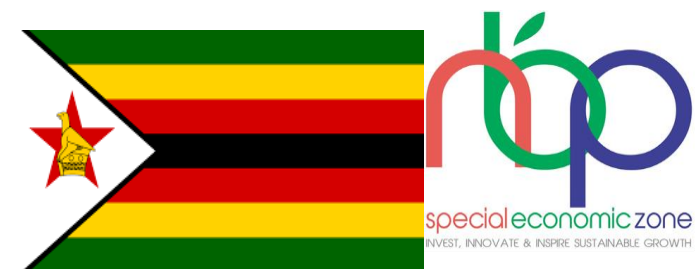
SPORT, RECREATION,
ARTS & CULTURE



PROVINCE OF KWAZULU-NATAL
ISIFUNDAZWE SAKWAZULU-NATAL



Some of Coega Clients (Cont'd)



Impact Footprint across the Rest of Africa (RoA)

- Project finances

- AfCFTA

- Last frontier for industrial growth

- Good governance

- Demographics

- Competing grounds

- SEZs, Industrial Parks, Logistics Bases

- Climate change



Coega's Africa Footprint : Secured Projects



- **Zimbabwe:**

- Technical Advisory & Implementing Agent;
- Norton Business Park and EcoSoft SEZs;

- **Cameroon/Central African Republic:**

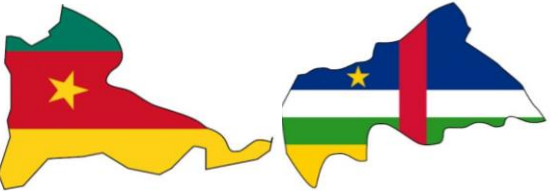
- 20-years CAR Logistics Bases Concession;
- Storage of Goods & Conduct of Customs

- **Senegal:**

- Technical Advisory; (Automotive Strategy & Investment Implementation plan)

- **Nigeria:**

- Technical Advisory & Co-Development Partnership; (Gulu Integrated Agro-Industrial Park)



Coega Implementing Agent - TASEZ

Tshwane Automotive Special Economic Zone (TASEZ) Summary

1. The project was handed to the CDC (implementing agent) on 14 May 2020
2. Construction on site started on 07 August 2020
3. About **R3,6 billion** invested by the 3 spheres of Government
4. Total Investment by investors is estimated to be **R4,33 billion**
5. Total Permanent jobs is estimated at **2 088**
6. Jobs during construct are estimated to be **8547**

7. 228 SMME work packages set for SMME's with a value of R 1,479,640,066
8. 70% of all employment will be made available to local communities
9. Community Project Committee and 9 Community Liaison Officers (CLOs) appointed
10. Active non-infrastructure services are:
 - Labour, Job creation, Social facilitation
 - Communication (Media Plan)
 - Stakeholder interaction
 - Engagement with tenants for pre-lease and lease agreements
 - CPC - 9 Community Leaders | 6-designated group representatives, City of Tshwane | Shareholders (the dtic/TEDA/GDED), TASEZ & CDC

TASEZ Project Summary

| Secured Investors | | | | | | |
|-------------------|-----------------------------------|---|--|-----------------------------|---------------------|------------------------|
| # | Company Name | Project/ Business Type | Investment Value Excluding Building | Est Invest Time Frame (yrs) | Jobs (Permanent) | Jobs (Construction) |
| 1 | Sodecia | Metal Pressings | R 750 million | 2yrs (2021-2022) | 350 | 1 304 |
| 2 | Ford Frame | Frame | R 2, 2 billion | 2yrs (2021-2022) | 800 | 2 608 |
| 3 | Thai summit | Pressed part Assembly | R 750 million | 2yrs (2021-2022) | 169 | 652 |
| 4 | Hesto Harnesses | Harnesses | R 37, 5 million | 2yrs (2021-2022) | 60 | 326 |
| 5 | Aeroclass Duys | Rubber and plastic Automotive products | R 87, 5 million | 2yrs (2021-2022) | 357 | 652 |
| 6 | Automould | Plastic injection Moulding - Bin Liners | R 85 million | 2yrs (2021-2022) | 50 | 326 |
| 7 | Supavut | Tier 2 to Adient, Faurecia and Hannon | R 122, 6 million | 2yrs (2021-2022) | 102 | 261 |
| 8 | Feltex Trim | Trim parts and carpets | R 200 million | 2yrs (2021-2022) | 280 | 978 |
| 9 | Automotive Logistics Solution/SMR | Mirror Assembly | R 35 million | 2yrs (2021-2022) | 40 | 196 |
| 10 | Faurecia/Tenneco | Exhaust System | R 40 million | 2yrs (2021-2022) | 120 | 522 |
| 11 | DSV/Shatterprufe/ | Windscreens | R 10 million | 2yrs (2021-2022) | 30 | 196 |
| 12 | Valoworx | Finished Exterior Trim & Spoilers | R 15 million | 2yrs (2021-2022) | 30 | 326 |
| | | | | | Bulk Earth Works | 300 |
| TOTALS | | | R 4, 33 billion | 27 | 2388 | 8 547 |

Sodecia

Ford Frame

Thai Summit



Sodecia

Ford Frame

Hesto

Thai Summit

Central Hub



Aeroklasduys

Automould





■ right **PLACE** ■ right **TIME** ■ right **CHOICE**



Phase 1a



■ right **PLACE** ■ right **TIME** ■ right **CHOICE**



Feltex



■ right PLACE ■ right TIME ■ right CHOICE

ALSO

Faurecia

Cluster 7





Coega Health Projects



▪ right **PLACE** ▪ right **TIME** ▪ right **CHOICE**

ISO 9001 14001 20001 27001 31001 OHSAS 18001

Cecilia Makiwane Hospital

Name: Cecilia Makiwane Hospital

Location: Mdantsane Township, BCMM

Description: Multiphase development for the construction of a new state of the art level 2 Regional Hospital, built on two floors with a gross floor area of approximately 46500 square meters. The site was handed over in May 2011 for construction of the first phase and completion was achieved in August 2017

Construction Cost: R935m

Employment Achieved: 3159 men and 409 women

SMME Participation: 40 local SMMEs est. R67.7m.



Frere Hospital Phase 3 E Oncology Unit

Name: Frere Hospital Phase 3 E – Oncology Unit

Location: East London, Amathole District

Description: Establishment of a comprehensive clinical oncology unit by way of decanting, configuring and upgrading of a block of existing buildings together with the construction of new medical wards. Construction works of the initial upgrade phases commenced in June 2011 and were completed in July 2015.

Construction Cost: R172m

Employment Achieved: 1380 men and 75 women

SMME Participation: 14 local SMMEs est. R9.5m.



St. Barnabas Hospital New Mental Unit

Name: St. Barnabas New Mental Unit

Location: Libode, OR Tambo District

Description: Construction of a New Mental Health Unit and the replacement and refurbishment of 5no. Staff Accommodation Units.

Construction Cost: R124m

Employment Achieved: 442 (incl. 210 locals)

SMME Participation: R24m



Lusikisiki Clinic – NHI Flagship Project

Name: Lusikisiki Clinic

Location: Lusikisiki, OR Tambo District

Description: Construction of an Ideal Clinic/CHC with MOU, Rehab and Staff Accommodation.

Lusikisiki Clinic was officially opened by the President of the Republic of South Africa, Mr. Cyril Ramphosa on 17th September 2019.

Construction Cost: R64m

Employment Achieved: 315 (incl. 204 locals)

SMME Participation: 8 local SMMEs est. R6.3m



Flagstaff Community Health Center

Name: Flagstaff CHC

Location: Flagstaff, OR Tambo District

Description: Construction of an Ideal CHC with MOU, Casualty, Radiology, Rehab and 24no. Staff Accommodation units. Flagstaff CHC was officially opened by the Premier of the Eastern Cape, Mr. Oscar Mabuyane on 28 October 2021.

Construction Cost: R142m

Employment Achieved: 378

SMME Participation: 25 local SMMEs est. R41m



Hamburg Clinic

Name: Hamburg Clinic

Location: Hamburg, Amathole District

Description: Construction of an Ideal Clinic with MOU and Staff Accommodation. Hamburg Clinic was officially opened by the Eastern Cape MEC for Health, Ms. Sindiswa Gomba on 8th October 2019

Construction Cost: R23m

Employment Achieved: 108 (incl. 83 locals)

SMME Participation: 7 local SMMEs est. R5.2m



SMME Engagement and Labour Management Model



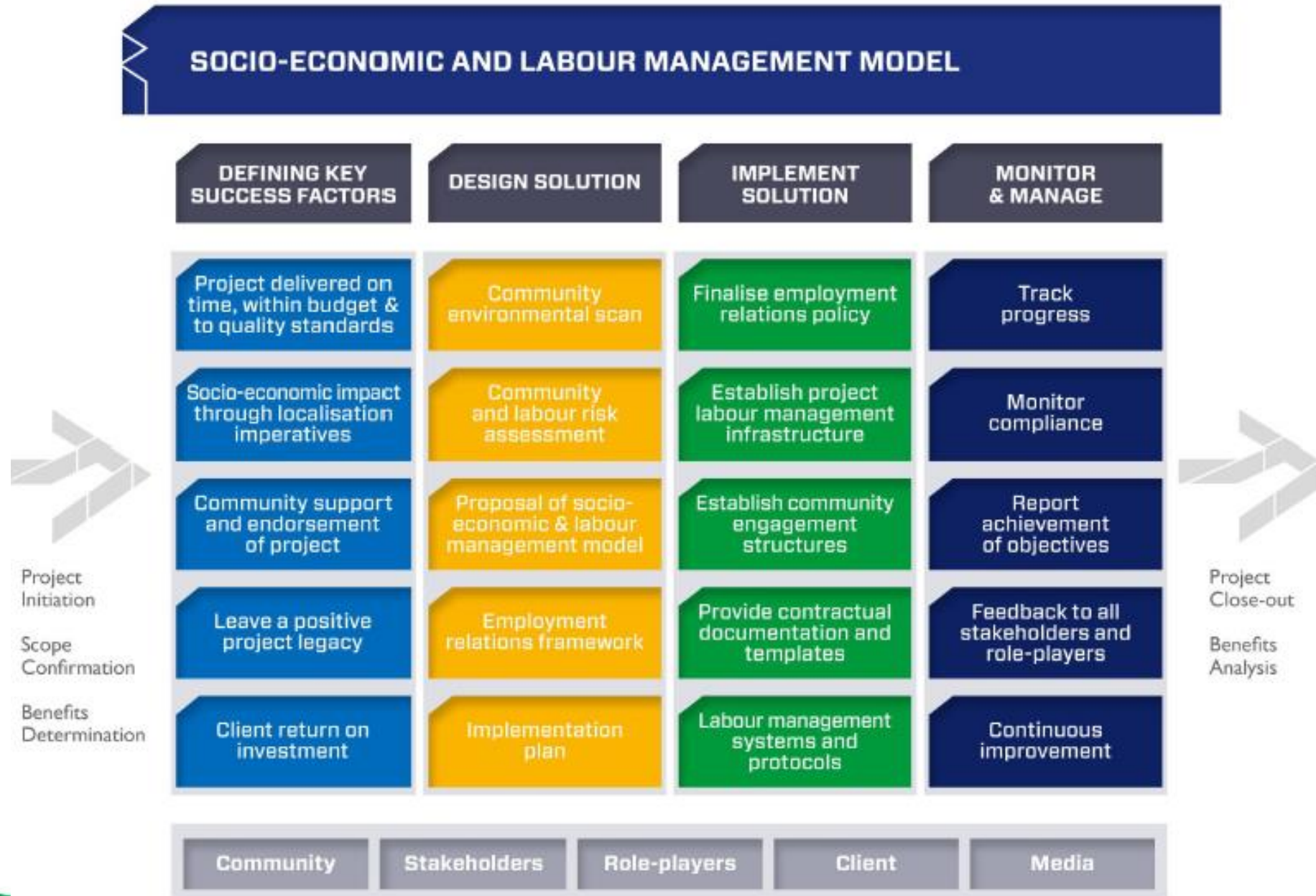
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Not Proactively Mitigating the “soft” Issues



Socio-Economic Model Overview



Value Engineering

- Identify Targeted SMME Packages
- Provide Training to Consultants on SMME
- Ensure Target is met – Provisional Sums

Tender Process

- SMME Policy, Annexures, Tender Documents
- Briefings, Evaluations of Bids, Appointments
- Legal Compliance of SMMEs

SMME Database Management

- Ensure maintenance of credible Database
- Issue names in compliance with requirement
- Assess and report on Graduation of SMMEs



Capability in Project Facilitation & SMME Development



GROWING SMALL BUSINESSES: Heads of black-owned SMMEs outside the almost completed Coega Dairy site in Zone 3 of the Coega IDZ are, from left, Myra's Electrical general manager Thukeliso Seneke, Myra's Electrical managing member Lizeba Singapi, Alontrien (Pty) Ltd director Lizeba Singapi and Jeremiah Kias, managing member of Eyamabamba Construction CC, trading as JKias-Black.

Major small business role in Coega dairy extension

Zandile Mbabela
mbabela@coega.co.za

Construction on the Coega Dairy, which created about 400 jobs, started in the industrial development zone's IDZ Zone 3 in June and was completed in December.

Coega Development Corporation (CDC) spokesman Ayanda Vithwani said this was in line with the organisation's commitment to allocate more than a third of the overall project spend with SMMEs.

The Sanjivani Johannesburg Construction, trading as JKias-Black, owned by Ndlovu Kias and her son Jeremiah, built the new office block, two guesthouses and a sanitation – valued at R1.2 million.

Myra's Electrical installed the electricity connections, helping to double power supply to the dairy to 140 kVA, while New York Holdings was part of the construction process.

Ndlovu said being tasked with such a big project with tighter-than-usual deadlines was a challenge.

Myra's Electrical owner Ndlovu Seneke said the project was the first time she contracted through a joint venture with bigger companies.

"For us this was a big financial gain because we were able to settle outstanding debts and [earn] our bank overdraft."

The CDC lauded a successful 2014-15 financial year, announcing a record 18 projects with a total value of R1.8 billion and creating nearly 15 000 direct jobs.

"The CDC's commitment of 30% on the overall project spend allocated to SMMEs is an example of the organisation's commitment to providing opportunities to SMMEs," Vithwani said.

"In the previous financial year, the CDC exceeded its target of 30% and achieved 40% SMME [spend]."



- **Human Capital Solutions:**
 - Focused on Human Capital enablement
 - Skilled team specializing in localization of opportunities, training, skills & recruitment
 - Skills Development Centre for artisan development
- **SMME Dev. Programme:**
 - Dedicated SMME unit & a micro-finance subsidiary (SBFS)
 - Development of SMME's through training & development.
 - Value Engineering of projects & identification of SMME packages
 - Evolution to impact SMME's other sectors

Coega Flagship Training Initiatives

Coega Internship Programme

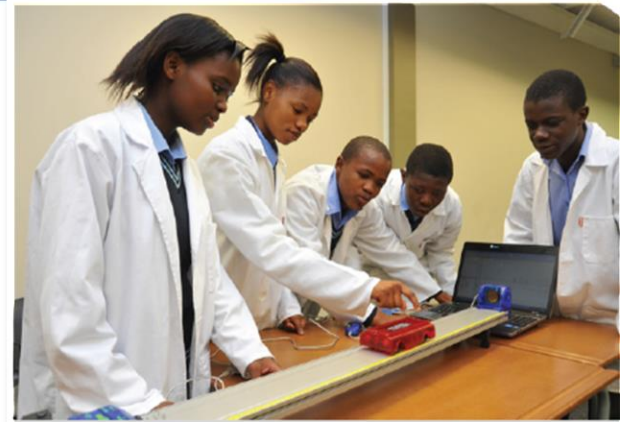
- The Coega Flagship Internship Programme is currently in its 15th year running and has seen thousands of young professionals capacitated for success.

Coega Global Scholars Programme

- CGSP is a Talent Identification and Retention programme, which seeks to strengthen the capacity of the CDC by training at post-graduate (Masters) level current management talent and future talent by sending them to selected Top Tier Global Universities specialising in STEM) and related interdisciplinary studies.

Coega MICT SETA ICT Graduate Programme

- Between December 2021 and February 2022, Coega welcomed 50 unemployed ICT graduates into an eight-month internship programme to gain ICT industry experience. 100% of those who exited are employed.



Coega Flagship Maths and Science Programme (MSP) – est. 2013

This Programme has successfully contributed to an increasing number of learners undertaking studies in the fields of Science, Technology, Engineering and Mathematics (STEM) by giving them the opportunity to improve their results in Mathematics and Physical Science for acceptance into tertiary learning institutions.



Aims of the MATHS AND SCIENCE PROGRAMME

- Improve Grade 12 Mathematics and Physical Science results of learners from disadvantaged communities.
- Improve the aptitude of learners in Maths and Science, and to inspire, support, and encourage these learners to follow a career in the fields of Science, Technology Engineering and Mathematics (STEM).



FORMER TOP ACHIEVERS (left to right) Pumela Stuurman (20), Sinovuyo Kostauli (22) and Yothando Sikhuza (21) went on to pursue careers in Medicine and Aviation

Link to MSP Handbook: <https://bit.ly/3JCjW7R>

An innovative intervention necessitated by the high failure rate in Maths and Science in the Eastern Cape and the country at large. It is a second chance for matric learners, targeting learners with poor matric results in Maths and Science. The intervention is focused on learners from disadvantaged communities and is an enabler for access to higher education. It is anchored on partnership with like-minded organisations.





THANK YOU



■ right PLACE ■ right TIME ■ right CHOICE

