

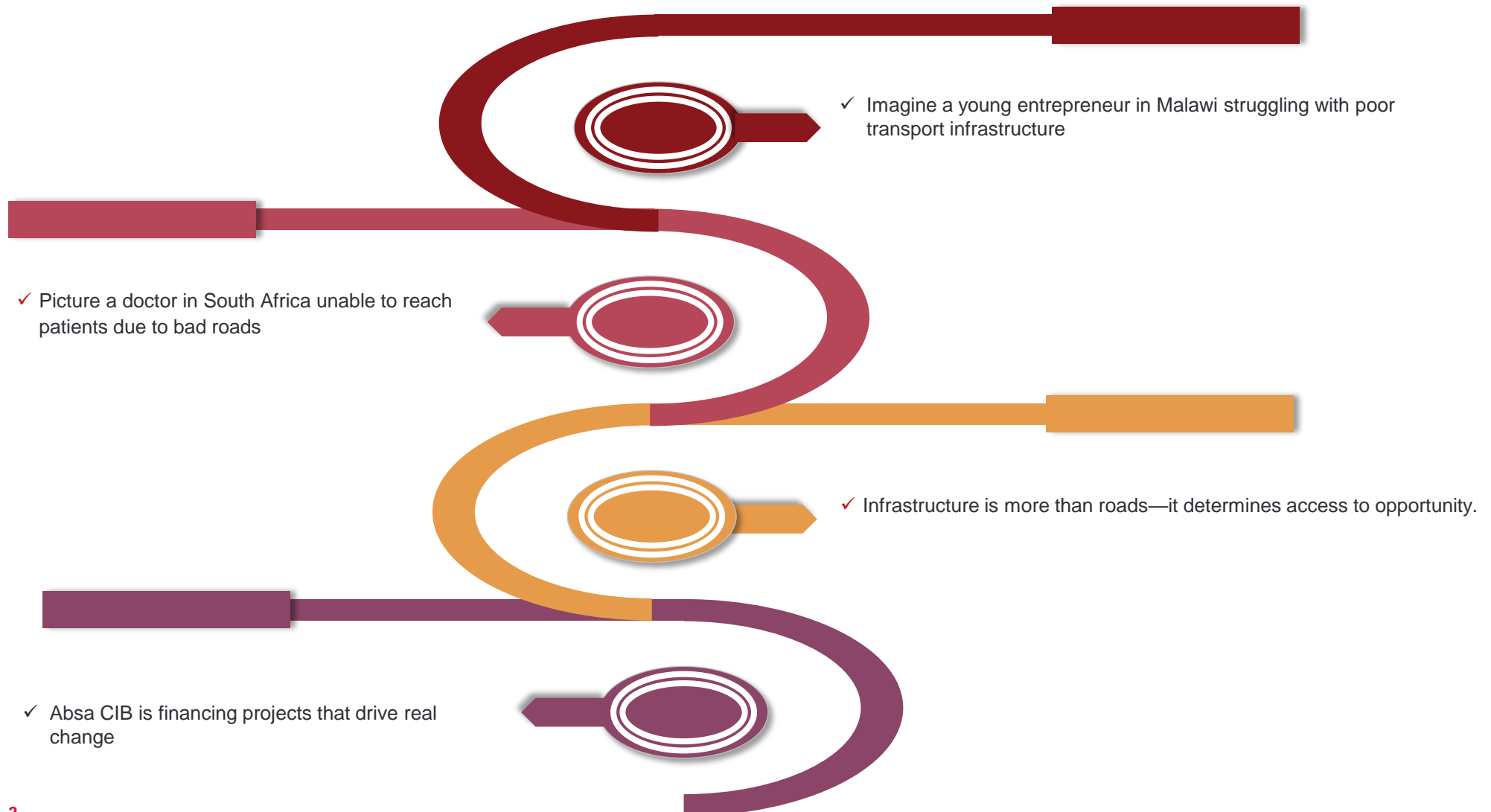
Your story matters



Thobeka Mgobozi
Senior Banker

Financing Africa's Future: Unlocking Growth Through Infrastructure Investment

March 2025



Economic Intergration



Urban Mobility



Improve Logistics



ESG Principles

Key Infrastructure Projects Financed by Absa CIB

Nacala Railway Corridor (Mozambique & Malawi)

- ✓ Helping farmers transport produce efficiently.
- ✓ Strengthening regional economic integration

Gautrain Rail PPP Project (South Africa)

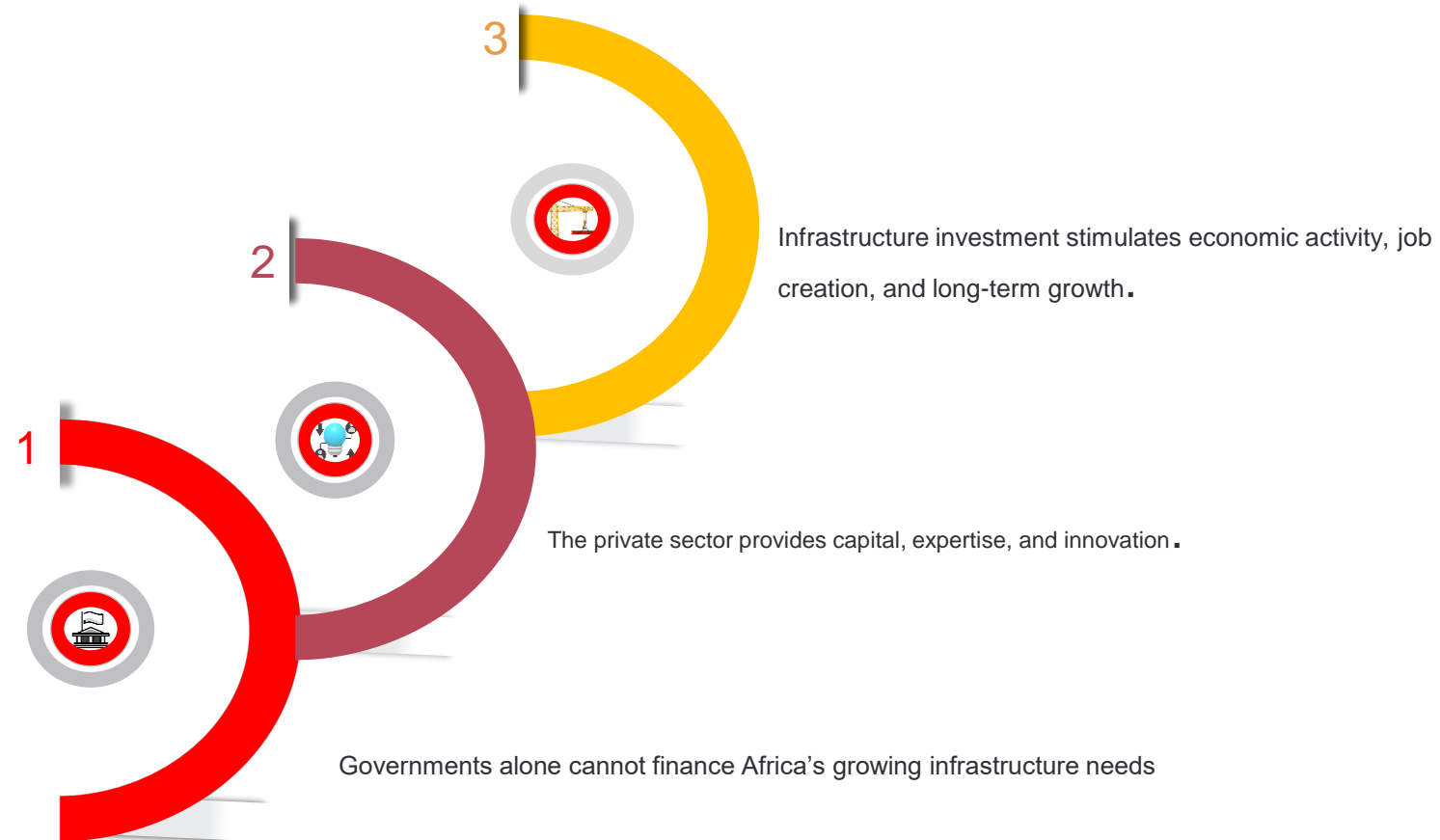
- ✓ Transforming urban mobility and reducing congestion.
- ✓ A successful model for PPP infrastructure investment.

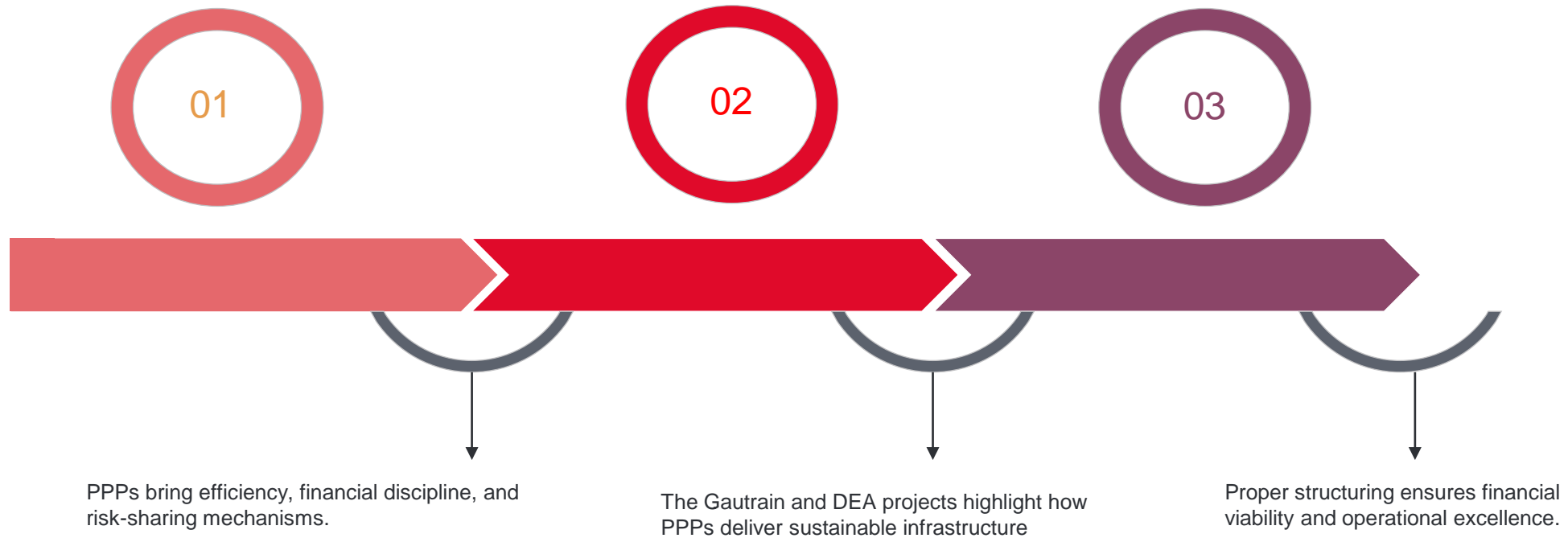
Bakwena N1N4 PPP Toll Road (South Africa)

- ✓ Enhancing logistics and trade efficiency.
- ✓ Critical for cross-border trade and supply chains.

DEA Office Accommodation PPP

- ✓ A model for sustainable government-backed infrastructure.
- ✓ Incorporating ESG principles into infrastructure finance.





Key Considerations for financing infrastructure

- ✓ Project Feasibility & Sustainability: Ensuring long-term success
- ✓ Risk Management: Addressing uncertainties through structuring and guarantees
- ✓ Blended Finance Models: Combining commercial, development, and government funding.
- ✓ Regulatory & Compliance: Navigating approvals and aligning with policies.

What we look for in Infrastructure Projects

- ✓ Strong Project Sponsor: Proven track record
- ✓ Secure Revenue Model: Long-term off-take agreements.
- ✓ Profitability & Economic Impact: Sustainable cash flows and macroeconomic benefits.
- ✓ Regulatory & ESG Compliance: Aligning with policies and sustainability objectives.

Commitment and Challenges in Infrastructure Development



Absa's Commitment to Sustainable Infrastructure

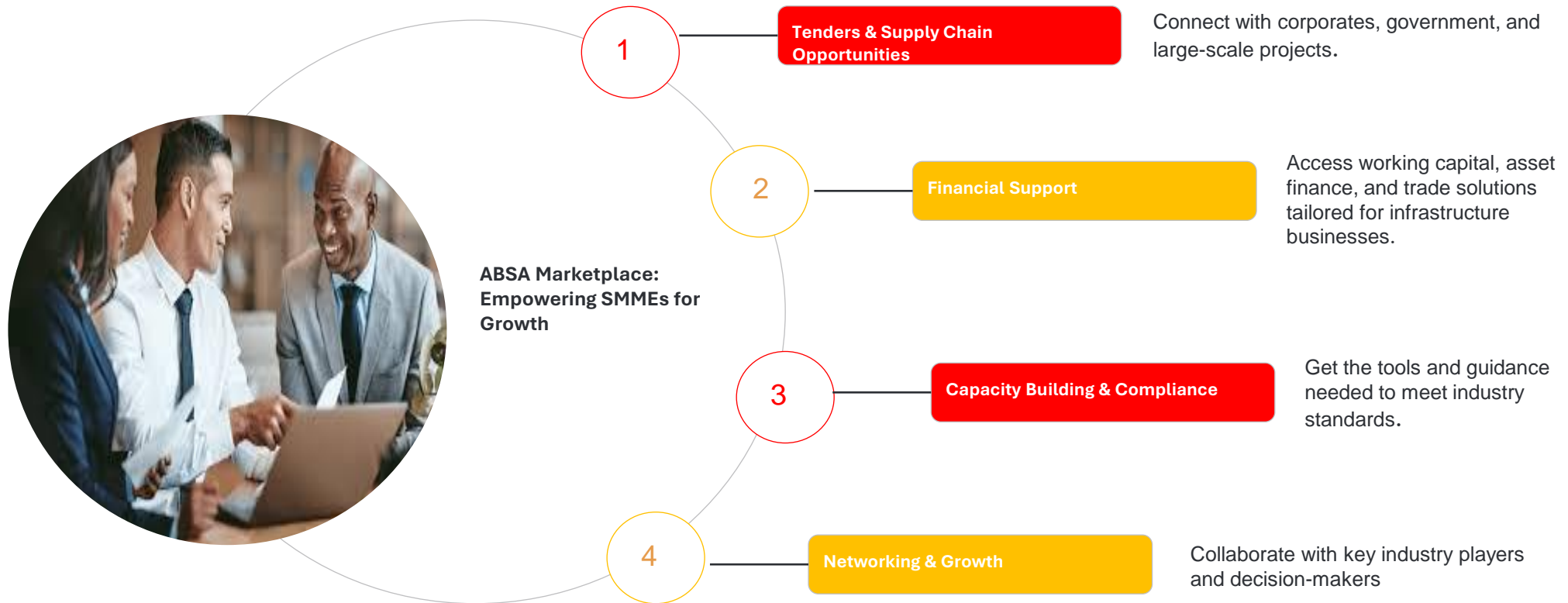
- ✓ Green & Sustainable Finance: Supporting responsible infrastructure development
- ✓ Strategic Regional Investments: Financing transport, energy, and social infrastructure.
- ✓ Economic Integration: Connecting African economies to global markets.

Challenges in Infrastructure Financing & Mitigants

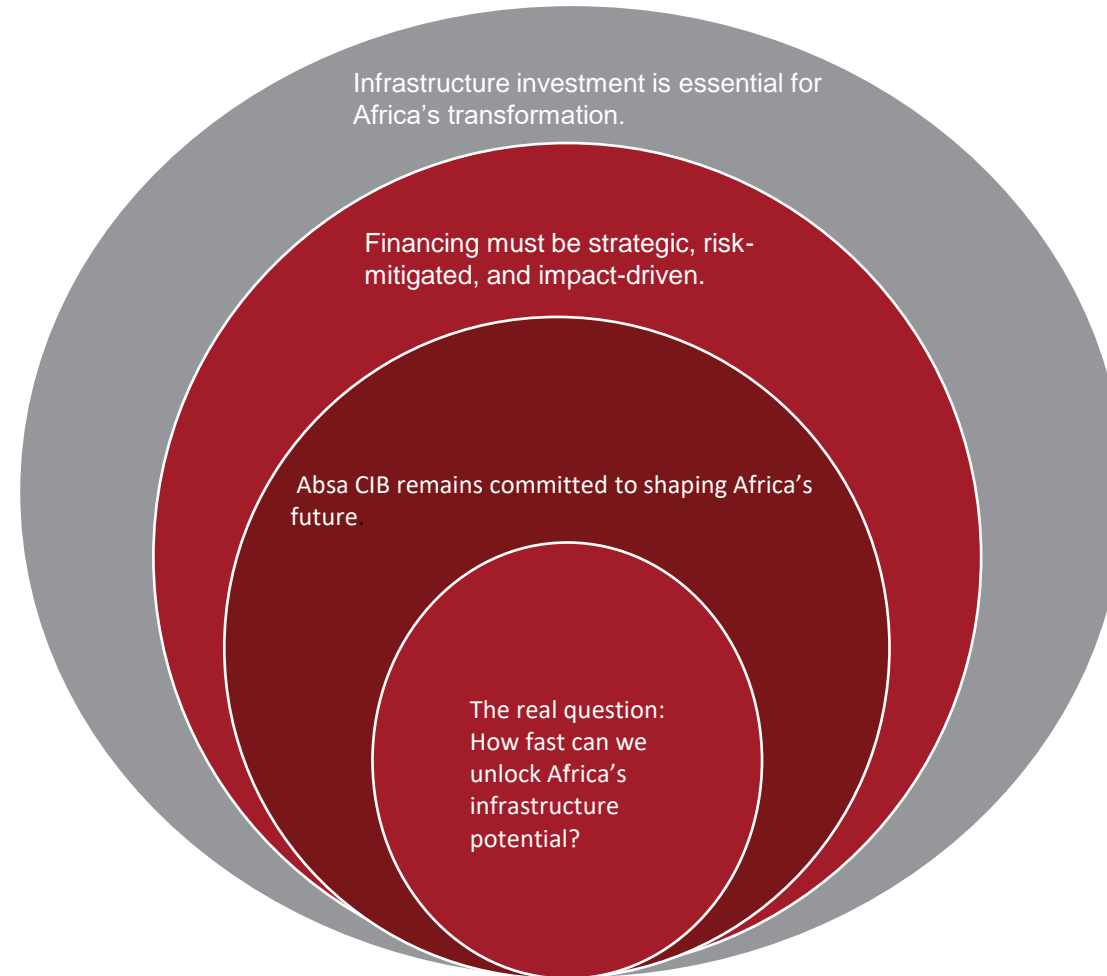
- ✓ High Capital Costs & Long Payback → Blended finance, syndicated loans, guarantees.
- ✓ Regulatory & Political Risks → Political risk insurance, structured risk-sharing.
- ✓ Revenue & Demand Risks → Long-term off-take agreements, VGF solutions.
- ✓ Limited Local Currency Funding → Currency hedging, domestic capital markets.
- ✓ Execution Risks → Governance, milestone-based funding, independent monitoring.


Empowering SMMEs for Growth

ABSA Marketplace is a **digital platform** designed to connect SMMEs with **infrastructure projects, procurement opportunities, and tailored financial solutions**. It serves as a one-stop hub where businesses can access:



Conclusion



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Let's discuss opportunities, challenges, and partnerships in Africa's infrastructure landscape.